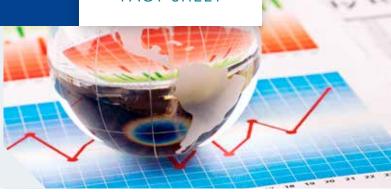
### FACT SHEET

## SYSPRO Cashflow Forecasting



Cash flow is the life-blood of all businesses. As a result, it is essential that management forecast (predict) what is going to happen to cash flow to make sure the business has enough to survive. SYSPRO Cashflow Forecasting facilitates the effective projection of currency-based cash flow requirements by providing the capability to create multiple online cash flow models from a variety of forward-looking inflow and outflow data such as future receivables, payables, sales, purchases, demand forecasts, material requirements, budgeted expenses and user-defined projections.

SYSPRO Cashflow Forecasting enables managers to view their company's projected cash position in multiple currencies by applying such cash projections to the current bank balances. The cash flow effect of discount maximization can also be determined by comparing different cash flow projections.

Multiple cash flow models can be defined to suit your company's requirements, and the resulting forecasts viewed as graphs and listviews.

How often management should forecast cash flow is dependent on the financial security of the business. If the business is struggling, or is keeping a watchful eye on its finances, the business owner should be forecasting and revising his or her cash flow on a daily basis. However, if the finances of the business are more stable and 'safe', then forecasting and revising cash flow weekly or monthly is enough.

#### The benefits of Cashflow Forecasting

- Identify potential shortfalls in cash balances in advance - think of the cash flow forecast as an "early warning system". This is, by far, the most important reason for a cash flow forecast.
- Make sure that the business can afford to pay suppliers and employees. Suppliers who don't get paid will soon stop supplying the business; it is even worse if employees are not paid on time.

- Spot problems with customer payments preparing the forecast encourages the business to look at how quickly customers are paying their debts. Note this is not really a problem for businesses (like retailers) that take most of their sales in cash/credit cards at the point of sale.
- As an important discipline of financial planning the cash flow forecast is an important management process, similar to preparing business budgets.
- External stakeholders such as banks may require a regular forecast. Certainly, if the business has a bank loan, the bank will want to look at the cash flow forecast at regular intervals.
- Personalized models by currency (local and foreign), based on selected inflow and outflow data – ability to convert the foreign currency to local currency
- Different views by Cash Book, General Ledger, Purchase Orders, Accounts Payable and Accounts Receivable, based on inclusion criteria defined against a model
- User-defined date ranges for projection periods

#### **Cashflow Forecasting features**

- View projected cash positions based on multiple models
- Define collectors for each model to accumulate the relevant values
- Define opening-balance collectors as bank balances or general ledger balances; alternatively, define at run time
- Choose from movement collectors such as cash book permanent entries, cash requirements from accounts payable, outstanding purchase orders, accounts receivable payment projections or movements from general ledger
- Model the impact of early-supplier payment discounts



# SYSPRO Cashflow Forecasting



### Integration with SYSPRO

- Accounts Payable
- Accounts Receivable
- General Ledger
- Purchase Orders

<b>1</b>		Cash flo	w - US Dollars			_	□ ×
File Edit							
new Model 🗙 Model: USI							
Ranges	<b>→</b> ₽ (	Cash Flow Projection					• 4 ×
Range From To	Days C	ollector	Range 1	Range 2	Cash	Projection Graph	<b>→</b> ₽ ×
Range 1 09/04/2013 01/04/2014	358	> Opening balance	63,354,486.71 68	,742,247.68 6	8.741		**
Range 2 02/04/2014 01/05/2014	30	▷ Movements - Cash Book Permanent	-6,000.00	-500.00		, 🖶 📝 Style 🔻	÷
Range 3 02/05/2014 01/06/2014	31	Movements - AP Cash Requirements	-9,398,223.30	0.00	Cash P	rojection for collector Opening	balance
Range 4 02/06/2014 01/07/2014	30	Movements - AR Payment Projection	14,791,984.27	0.00			
Range 5 02/07/2014 01/08/2014	31	Total inflow/outflow	5,387,760.97	-500.00	<sub>00 00</sub> و	00 000.00 -	
Range 6 02/08/2014 01/09/2014		Closing balance	68,742,247.68 68	6,741,747.68 6	58,74: <u>5</u>		2 8
Range 7 02/09/2014 01/10/2014					58,741 50 00 00 58,741 50 00 50 000 50 00 50 00 50 000 50 0000 50 000 50 0000 50 000 50 0000 50 0000 50 000 50 00000 50 000000 50 00000 50 0000000	00 000.00	3 9
Range 8 02/10/2014 01/11/2014					2 20.00	00 000.00	4 10
Range 9 02/11/2014 01/12/2014					- 20 00		5 11
Range 10 02/12/2014 01/01/2015						0.00	6 12
Range 11 02/01/2015 01/02/2015						1234567891012	_
Range 12 02/02/2015 01/03/2015					>	Ranges	
					-		
Accounts Receivable							
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Cash Book General Ledger A	ccounts Payable	Accounts Receivable Outstanding	Purchase Orders				• ¶ ×
Cash Book General Ledger A Collector	ccounts Payable	Accounts Receivable Outstanding	Purchase Orders	Range 2		ounts Receivable Graph	• <sup>‡</sup> ×
				Range 2	Acco	unts Receivable Graph	
Collector	Customer	Name	Range 1	Range 2	Acco	unts Receivable Graph	
Collector Movements - AR Payment Projection	Customer 0000001	Name Bayside Bikes! 1	Range 1	Range 2			₩ ₽ X 
Collector Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002	Name Bayside Bikes! 1 Bikes and Blades - Northrr	Range 1 1,969,743.05 1,079,068.72	Range 2	Acco	unts Receivable for Bayside B	₩ ₽ X 
Collector Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006	Name Bayside Bikes! 1 Bikes and Blades - Northrr Country Gardens - East	Range 1 1,969,743.05 1,079,068.72 258,960.00	Range 2	Acco	🖶 📝 Style 🔻	₩ ₽ X 
Collector Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007	Name Bayside Bikes! 1 Bikes and Blades - Northrr Country Gardens - East Country Gardens - South	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00	Range 2	Acco 2 000	Unts Receivable for Bayside B	₩ ₽ X 
Collector Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008	Name Bayside Bikest 1 Bikes and Blades - Northrr Country Gardens - East Country Gardens - South Garden and Sports	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00	Range 2	Acco 2 000	unts Receivable for Bayside B	₩ ₽ X 
Collector Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008 0000000	Name Bayside Bikest 1 Bikes and Blades - Northrr Country Gardens - East Country Gardens - South Garden and Sports Maniac Sports - North	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00 1,281,840.00	Range 2	Acco 2 000	Image: Style   Image: Style     unts Receivable for Bayside B   Image: Style     1000.00   Image: Style     1000.00   Image: Style	₩ ₽ X 
Collector Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008 0000010 0000011	Name   Bayside Bikes! 1   Bikes and Blades - Northrr   Country Gardens - East   Country Gardens - South   Garden and Sports   Maniac Sports - North   Maniac Sports - South	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00 1,281,840.00 233,960.00	Range 2	Acco 2 000	Unts Receivable for Bayside B	
Collector Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008 0000010 0000011 0000012	Name   Bayside Bikes! 1   Bikes and Blades - Northrr   Country Gardens - East   Country Gardens - South   Garden and Sports   Maniac Sports - North   Maniac Sports - South   Maniac Sports - South   Maniac Sports - East	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00 1,281,840.00 233,960.00 215,688.00	Range 2	Acco 2 000 2 1500 2 1 1000	Style     unts Receivable for Bayside B     000.00     000.00     000.00     000.00	• 4 × ;; ; ; ; ; ; ; ; ; ; ; ; ;
Collector Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008 0000010 0000011 0000012 0000013	Name   Bayside Bikes! 1   Bikes and Blades - Northrr   Country Gardens - East   Country Gardens - South   Garden and Sports   Maniac Sports - North   Maniac Sports - South   Maniac Sports - South   Maniac Sports - South   Out of Africa	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00 1,281,840.00 233,960.00 215,688.00 7,848,000.00	Range 2	Acco 2 000 2 1500 2 1 1000	Image: Style   Image: Style     unts Receivable for Bayside B   000.00     000.00   Image: Style     000.00   Image: Style	• • • × • • • • • • • • • • • • • • • • • • •
Collector Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008 0000010 0000011 0000012 0000013 0000017	Name   Bayside Bikes! 1   Bikes and Blades - Northrr   Country Gardens - East   Country Gardens - South   Garden and Sports   Maniac Sports - North   Maniac Sports - South   Maniac Sports - South   Maniac Sports - South   Maniac Sports - South   Maniac Sports - East   Out of Africa   BMW	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00 1,281,840.00 233,960.00 215,688.00 7,848,000.00 1,584.00	Range 2	Acco 2 000 2 1500 2 1 1000	Style     unts Receivable for Bayside B     000.00     000.00     000.00     000.00     000.00     000.00	• 4 × ;; ; ; ; ; ; ; ; ; ; ; ; ;
Collector Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008 0000010 0000011 0000012 0000013 0000017	Name   Bayside Bikes! 1   Bikes and Blades - Northrr   Country Gardens - East   Country Gardens - South   Garden and Sports   Maniac Sports - North   Maniac Sports - South   Maniac Sports - South   Maniac Sports - South   Maniac Sports - South   Maniac Sports - East   Out of Africa   BMW	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00 1,281,840.00 233,960.00 215,688.00 7,848,000.00 1,584.00	Range 2	Acco 2 000 2 1500 2 1 1000	Style	• • • × • • • • • • • • • • • • • • • • • • •
Collector Movements - AR Payment Projection Movements - AR Payment Projection	Customer 0000001 0000002 0000006 0000007 0000008 0000010 0000011 0000012 0000013 0000017	Name   Bayside Bikes! 1   Bikes and Blades - Northrr   Country Gardens - East   Country Gardens - South   Garden and Sports   Maniac Sports - North   Maniac Sports - South   Maniac Sports - South   Maniac Sports - South   Maniac Sports - South   Maniac Sports - East   Out of Africa   BMW	Range 1 1,969,743.05 1,079,068.72 258,960.00 129,536.00 492,030.00 1,281,840.00 233,960.00 215,688.00 7,848,000.00 1,584.00	Range 2	Acco 2 000 2 1500 2 1 1000	Style     unts Receivable for Bayside B     000.00     000.00     000.00     000.00     000.00     000.00	• • • × • • • • • • • • • • • • • • • • • • •

