

WHITEPAPER

POWERING BUSINESS GROWTH IN THE AGE OF CHANGE



NexSys 
Powering business growth
A K3 company

POWERING BUSINESS GROWTH IN THE AGE OF CHANGE

The past few years have brought more disruption to every industry than businesses have experienced for several decades. From the mass pause on productivity brought about by the covid pandemic, to the current situation in Ukraine, rising prices globally and material shortages worldwide, the only thing that has become constant in recent times is change itself.

There is no doubt that every organisation in every industry is currently operating during the Age of Change. And this period is not about to conclude any time soon. People are finding new ways to work, traditional global and geopolitical boundaries are being challenged, and critically, customers of every business are demanding more as they change the way they search for, and purchase goods. In addition, the topic of sustainability has never been higher on the business agenda, as organisations are continually pushed to move towards net zero emissions, facing strict legislation and global pressure.

The businesses that successfully navigate the Age of Change will be the organisations that are agile, responsive, flexible and evolutionary. Key to these traits are collaboration, efficiency and productivity tools. Once a desire of businesses, digital tools, and Enterprise Resource Planning (ERP) solutions have now become fundamental to Age of Change competitiveness.

Our transformation from K3 Syspro to NexSys reflects the ever-evolving world we live in. While our business remains an elite partner of SYSPRO ERP, our knowledge and experience in SYSPRO has become a powerful enabler for a greater technological stack that can power digitalisation and spearhead business growth during the Age of Change. Our team and software solutions suite exists to help your business achieve growth during the Age of Change. This might mean streamlining operations, freeing up capital expenditure, right-sizing supply chains, adding

flexibility into your business model to make you more reactive to global events, or anything in between. We understand the opportunities afforded by the challenges of today's manufacturing and distribution businesses and have both the knowledge and solutions required to help our customers continue to grow.

The Age of Change requires a growth mindset. However, to make successful growth decisions, it is imperative organisations understand the current status quo of the business. This means having access to real-time critical business data, understanding employee movements, gaining visibility of costs and tracking goods from factory floor to the customer. A digitalised business model, built with people at the heart, is key to adding resilience, flexibility and success to any business strategy.

“

The businesses that successfully navigate the Age of Change will be the organisations that are agile, responsive, flexible and evolutionary.

THE MAGNIFICENT SEVEN – CONSIDERATIONS TO HELP YOUR BUSINESS NAVIGATE THE AGE OF CHANGE

Powering business growth requires agility, flexibility and rapid decision making, and for this to be possible, insight and data and an interconnected digital ecosystem are essential.

With SYSPRO ERP at the heart of our solutions reinforced by NexSys solutions and services, you can build an effective digitalisation stack that evolves your business into a nimble and responsive operation which delivers real value to your customer base.

Here are just some of the technologies and support that can power your business through these turbulent times...



7 Smart Manufacturing

With increased resource pressures and higher overhead costs, there is an ever-increasing drive towards efficiency in the Age of Change and adopting an agile and resilient production process is critical to business success.

SYSPRO's Manufacturing Operations Management (MOM) solution can help revolutionise your company's competitiveness. It provides complete manufacturing life-cycle management from planning, scheduling, publishing, collecting, tracking and analysing, to optimise and improve end-to-end manufacturing operations. Ready for factory digitisation, when you are, the solution works with SYSPRO to increase productivity, minimise loss and lower production costs to deliver smart manufacturing.

6 Dynamic Inventory Management

Consumerism is driving change across the corporate world as customers increasingly demand faster deliveries, shorter delivery timeframes and more bespoke, tailored products. With increased pressures on supply chains and a transition from just-in-time to just-in-case inventory, stock management is on C-Suite agendas. The age-old balance between stock holdings and fluid cash flow is even more precarious, and poor inventory management could cripple business continuity.

An advanced Warehouse Management solution helps ensure that material is located correctly, delivered to the shop floor just-in-time, stored and then accurately picked for dispatch to the customer. More importantly in the Age of Change, it also gives you the power and agility to adapt your business model that suits you and your customers, not constraints of the software.

5

Business Insights

The Age of Change demands rapid decision making and creating an environment of visibility across all operations, with the ability to act decisively and immediately, is a necessity. Surfacing key performance indicators customised to each employee's needs, from CFOs and COOs to AP clerks and Production operatives, means everyone in the company is working to a common goal. Drill down capabilities empower the users to drive action in a simple, straightforward way. Push for a stronger competitive edge by extending this visibility across your supply chain to strengthen business relationships.

This is made possible by integrating several technologies in SYSPRO ERP from insight tiles, and an embedded analytics tools for internal users. In addition, you can extend SYSPRO Reporting services which is powered by Crystal Reports, out to the supply chain via NexSys Automail. This is a document distribution solution that takes care of delivering information directly to your employees and throughout the supply chain. Whatever data you need to access, NexSys has a solution that can deliver.



4

Easy to use

Every business is different so to realise the most effective ROI from your ERP investment, you will want to adapt it to the unique shape of your enterprise. Easily configurable and with a robust power-tailoring platform, SYSPRO provides you the flexibility to tailor screens to provide instant and secure access to information about your customers, suppliers, orders, inventory items and other key business information. In addition, a low-code customisation engine gives you the ability to easily adapt the system to your business specific rules without compromising your ability to upgrade to future releases. Configuration, power-tailoring and low-code customisation all work hand-in-hand to reduce redundant clicks and to facilitate system adoption throughout your organisation.



3

People Management

Another challenge presented by the increase in remote working practices, is keeping track of employee time, duties and attendance. Engaging employees in a highly competitive labour market is key to retention. Our Equator solution focuses on provides manufacturing companies across a diverse range of industries with a fully integrated human resources software solution encompassing Payroll for compliance, Time and Attendance and Real-Time Data Collection for visibility and an Employee Portal and Personnel Management for engagement.

Equator is available as discrete modules or as a fully integrated suite of software and fully integrates with SYSPRO ERP. Furthermore, it is enhanced by its native ability to capture data electronically, in real time, using devices such as barcodes, proximity tags, biometric readers and touch screen technology.



2

Digital ecosystem and Robust integration

In the Age of Change, agility and resiliency are critical to business success and as manufacturing and distribution businesses continue on the road to full digitalisation, establishing a digital business platform can deliver several benefits. By improving the flow of data and processes within your business, it is possible to improve and adapt service levels, reduce costs or gain greater visibility of management data.

NexSys's DataSwitch solution is a purpose-built systems integration and data manipulation solution. It provides the foundation for a digital platform enabling businesses to become more efficient by connecting disparate business systems and automating processes. By automating processes with DataSwitch you can interact more quickly, in more agile ways, and more efficiently throughout your supply chain.

1

Specialist Support

You can have the largest technology stack in the world but this alone, will only achieve limited growth during the Age of Change. Instead, your business needs knowledge, skills and ideas. It needs to benefit from people who have implemented SYSPRO for years, who have direct experience of the NexSys solutions portfolio and who can work with you to ensure your digitalisation journey is a success.

NexSys has more than 40 years' experience in ERP implementation and deployment. In addition to delivering best-of-breed digitalisation solution, we also have a dedicated and experienced team of consultants, training and support staff that can help you grow your business, even during the most turbulent times.

ABOUT NEXSYS

K3 Syspro has become NexSys, as part of a strategic move that better represents our services and skills in the age of digitalisation.

As an elite partner of SYSPRO ERP, NexSys specialises in delivering best-of-breed solutions to customers. This involves integrating our own technologies into a SYSPRO foundation to enable your business to gain maximum visibility over mission-critical data to aid rapid decision-making in the Age of Change and beyond.

NexSys brings together the same leadership, management, technical and customer support team as K3 Syspro, with a renewed focus on total digitalisation solutions that help our customers remain competitive and achieve growth in today's unpredictable and ever-evolving business environment. Our focus remains on the manufacturing and distribution sectors that have served us well throughout the past 40+ years.

400+
UK BASED
CUSTOMERS

40+
YEARS POWERING
BUSINESS GROWTH

UK
SUPPORT IS
BASED IN THE UK

K3
PART OF THE
K3 GROUP



“

NexSys is always there, and we will continue to grow together. SYSPRO's capabilities are critical in allowing us to function effectively but NexSys expertise and support have also helped build a long-term relationship. They understood our drivers and whenever we need new functionality, all we have to do is pick up the phone.

Suzanne Clubley -
Managing Director, Labcold

TECHNOLOGY POWERED BY PEOPLE

What's the secret to digitalisation success? People.

No technology project can be a success without the adoption and support of its users and the technical assistance and knowledge of specialists. The NexSys support team exists to help our customers realise maximum value from their technology projects. This does not just mean providing a reactive support desk, but also having a technical team of specialists dedicated to advising customers on their projects, products and integration tools to ensure things run on time, budget and according to plan.

We appoint a tailored technical support team to support you on your digitalisation project. They work in harmony with your in-house implementation team to coordinate tasks and ensure that everything runs according to plan. We then stay by your side throughout your adoption journey, continually collaborating to help you get the best out of your technology stack and realise maximum return on investment.



WHAT NEXT?

**Are you looking for Innovative ERP+
Solutions to help Power Business Growth?**

**Get in touch with our experienced team
to find out more.**

GET IN TOUCH >



Main Office

-  0161 876 4498
-  nexsys.info@k3btg.com
-  nexsys.co.uk